

Taiyo America Announces Transition of European Sales and Distribution Structure

Carson City, NV USA – 14th October 2026 – Taiyo America, Inc., today announced a strategic transition for the sales and distribution of Taiyo products in the UK and EMEA regions.

Effective January 1, 2027, Taiyo America will supply UK and EMEA customers directly. Ventec will fully support the existing distribution structure through December 31, 2026, ensuring an orderly and seamless transition.

This shift aligns with Taiyo's strategy to establish direct relationships with its UK and EMEA customer base, enhancing direct technical support, communication, and long-term commercial collaboration. Both companies acknowledge the success of their multi-year partnership and its contribution to the availability of Taiyo products across the region.

Stuart Down Commercial Director, Taiyo America, commented:

"Over the past five years, Ventec has been an exceptional partner in navigating the unique demands of the UK and EMEA markets. Together, we have successfully met numerous industry challenges, and we deeply appreciate their unwavering support, resilience, and collaboration. As our business evolves, transitioning to a direct model is a natural next step that allows us to work even more closely with our customers on their technical and supply requirements. Throughout this transition, our absolute priority is ensuring complete continuity of supply while building upon the strong foundations we established alongside Ventec."

Customer Continuity and Timeline

- **Through December 31, 2026:** Customers will continue to place orders and receive support through the existing Ventec structure.
- **Transition Phase:** Taiyo will contact affected customers directly in the coming months regarding account setup, pricing, logistics, and ordering processes.
- **Effective January 1, 2027:** Taiyo America will assume full responsibility for all UK and EMEA ordering, supply chains, and technical requirements.

Should you have any questions, please feel free to contact one of the following Taiyo America representatives;

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Moving forward, Taiyo will focus on direct commercial and technical engagement with European clients.
